

BDL Job Description For Amazon Pay

Essential Competencies:-

- Must be a Graduate (In any Stream)
- Good communication skills (English and Local Language)
- Experience Required - Minimum 2–4 Years in Team Handling (Field sales operation)

Roles and Responsibilities:

· Manpower Acquisition (BDL has to create a team of its own) 6 to 10 members in a team.

Managing, training, and providing overall guidance to the team at an assigned location.

- Setting reasonable sales targets to be achieved by the team.
- Maintaining a proven track record of daily, weekly, and monthly
- Responsible for the achievement of targets and the acquisition of merchants/channel partners with daily/monthly targets.
- Recruiting and training new sales staff and monitoring the team's sales performance.
- Responsible for evaluating the sales team's performances, assigning tasks, and providing support to team members.
- Maintaining inventory, filling out paperwork after assigning the inventory to team members

Mandatory guidelines to be followed:

- Candidate must have a bike with DL
- **Age criteria:** 18 -35

BDL CTC 3.6 Max

TSM CTC 5.5–6 LPA + 90k PLI Max